

NOVEL DIALOGUES

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AN ISO 9001:2015 CERTIFIED COMPANY
BS OHSAS 45001 : 2018 COMPANY

May 2024 Volume II



Top News

From CEO's Desk

Mr. Ravikiran Gadgil

As the curtains are drawn on FY 2023-24, we registered a quantum leap in terms of growth achievement and exceeded our own expectations. A mega celebration of our surpassing targets immediately followed by an exhaustive and comprehensive projection plan for sales, service, and spare part business activities. The election year does pose a lot of challenges with delays in spending and investments in new projects and expansion plans of companies, particularly in the state of Maharashtra. Safety is of paramount concern, and with several near-miss situations happening on the roads, in the factory premises, more focus is likely to be on this in times to come. We are getting geared up for the same. May this year be filled with exciting adventures, meaningful connections, and countless opportunities for growth and success. Cheers to a fantastic 2024-2025 journey ahead!

We received an overwhelming response to our first-ever Novel Dialogue from different quarters, and we are quite upbeat and excited to add new information and updates in the next edition. Novel Group had a display of the most hot brands of Hyundai MHE at the MAHATECH exhibition. A steady flow of visitors, principals, vendors, and prospects were hallmarks of the show. The new entries of products from the overseas market and renewed vigor of existing players are going to make the market much more interesting. The integrated working parameters to be captured for the fleet of vehicles are also another area we would like to watch with keen interest and work upon. Fortunately, our basket has multiple products and service offerings, so we are eager to serve and cater to different kinds of work domains across a variety of industries.

MAHATECH EXHIBITION 2024



We recently had the privilege of participating in a highly engaging and successful industrial exhibition. Our presence at the event provided us with an excellent platform to showcase our latest Hyundai products and innovations while connecting with industry professionals, potential clients, principals, and partners.



Dignified delegates from Hyundai MHE division, their dealers from across the country, and various technical personnel from the Hyundai factory visited our stall.



Felicitation by All India Sales Head, Hyundai MHE.



Inauguration Ceremony was graced by Regional Sales Manager Hyundai MHE.

Senior managers from the purchase, maintenance, and production departments of various leading MNCs visited the stall.



OUR PRODUCTS



8T Hyundai diesel forklifts supplied to a major car manufacturer for rental.



Hyundai battery-powered equipment range delivered 8 nos. at a renowned automobile manufacturer.



Arranged Demo of Order Picker Model 1.3 T in Hyundai Factory



Arrange Demo of Hyundai 3T & 5T Battery Forklift in Hyundai Factory



10 Mtr working height Scissor Lift delivered to World Leading Hybrid and Electric Vehicle Product Manufacturer



14M working height Scaffolding delivered to IT company



3T Hyundai Compact Battery Forklift delivered to Manufacturing Company

OUR SERVICES

Material Handling Business



Refurbishment of 10 Ton to 50T EOT Crane at a Major Steel manufacturer in Raigad

Major Rail Alignment at Steel Plant in Sanaswadi



Refurbishment of 5-ton Voltas forklift : Before and after images

OUR ACTIVITIES



National Safety Week, 4-11 March 2024, is being observed at Novel Industrial Equipment and Services. The CEO expressed a focus on raising awareness about workplace hazards and the need to observe best practices to avoid accidents. Also, all team members took a pledge to follow safe practices at home, the office, and the company with due diligence.



At our workshop, the vibrant festival of Holi brought a burst of color and joy to our workplace. Known as the festival of colors, Holi is a time for celebrating the triumph of good over evil and embracing the spirit of unity and renewal. This year, we embraced the festive occasion with enthusiasm and made it a memorable event for everyone.

TRAININGS

BE-X Technical Training Program



Hyundai HD organized a training program for dealer service team from 10th to 12th April, 2024, at HD Hyundai Chakan plant.

The training aimed at providing in-depth technical knowledge on our newly launched electric forklift truck BE-X, to MHB dealer service engineers. This training will elevate the service support quality Hyundai provides their valued customers.

During the training, dealer's technicians learnt about latest technologies, Lithium-ion battery, tools, and also the best practices to repair and maintain Hyundai lift truck fleet.

Visit of Hyundai MHE Team, Korea



The top management team of Hyundai Material Handling Equipment from Korea visited Novel Office.

AWARDS



Best Performer Overall Business Growth Dealer Awards 2023-2024

OUR SERVICE BENEFICIARIES

